

## **Industrial Energy Management offer**

### **BASIC System – ESCO System (CPEn)**

#### **Conf. Law 121/2014 updated 2025**

Energy efficiency in industry is achieved primarily by changing the way energy is managed, rather than by installing new technologies. Thus, energy efficiency can be continuously improved.

To be efficient you must:

Consume **only as much as is necessary**,  
Consume **only where it is necessary**,  
Consume **only when it is necessary**,  
Consume **only as it is necessary**.

*You can only really start saving energy once you clearly know how you consume it!*

Your immediate benefits, obtained by concluding an Energy Performance Contract (**CPEn**) with ENESCO INDUSTRIAL are:

1. Access to the certified and practically proven expertise of ENESCO INDUSTRIAL SRL in the Energy field:
  - a. Company certified as an Energy Service Provider – **SPSE**;
  - b. Company registered in the national database of **ESCO** type companies;
  - c. Promoter company for the Romanian Energy Efficiency Fund (**FREE**).
2. Continuous improvement of Energy Performance (energy efficiency, energy use, energy management) by establishing, implementing, maintaining and developing a Systematic Energy Management.
3. Rapid reduction of energy costs and consumption.
4. Increased legal and internal compliance assurance.
5. Obtaining tools and training skills regarding the use of energy data.
6. Formation of a multilaterally prepared energy management team.
7. Guaranteeing the value of energy savings resulting from the implementation of energy efficiency measures, in accordance with the terms provided for in the Energy Performance Contract (EPC).

*You can contact us at any time for additional information or to schedule a meeting.*

# ENESCO industrial

Industrial **E**nergy **E**fficiency **S**ervices & **C**ombustions **O**ptimizations

**Adresa:** Iasi, Str. Friederick, Nr. 6

**CUI:** RO 33132962

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## OUR OFFER:

Nr. Crt.	Consulting activities Energy Management	Consulting Sistem Energy Management	BASIC	ESCO (CPEn)
<b>1. Legal compliance</b>				
	<p>a) Processes data from the energy consumption recording and monitoring system;</p> <p>b) Trains operating personnel on the collection of particularly important data;</p> <p>c) Collaborates with the structure responsible for measuring and control devices within the Beneficiary to establish a minimum set of particularly important data whose measurement accuracy is permanently verified;</p> <p>d) Prepares and submits to MEEMA Energy Efficiency by June 30 of each year, for the Consumption Recorded in the year prior to the reporting, the <b>Declaration of total annual energy consumption</b> and the <b>Energy Analysis Questionnaire</b> according to the model provided for the approval of the models (Annex 1 and Annex 2 and 3);</p> <p>e) Participates in the preparation of the specifications for the energy audit;</p> <p>f) Participates in the reception of the energy audit work;</p> <p>g) Coordinates the development of the Energy Efficiency Improvement Program according to the model approved by decision of MEEMA - Energy Efficiency. Proposes no-cost, low-cost or investment-based measures;</p> <p>h) Analyses the progress of the energy efficiency measures program and monitors the implementation of the energy efficiency measures included in it;</p> <p>i) Submits to MEEMA Energy Efficiency, by September 30 of the year in which it was developed, the <b>Energy Efficiency Measures Program</b> and subsequently carries out its annual update;</p> <p>j) Calculates and analyzes specific energy efficiency indicators of the Beneficiary; proposes measures to improve these indicators;</p>	Execution	Optional	

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	<p>k) Assists the executive management of the Beneficiary in energy analyses organized with production departments for energy issues;</p> <p>l) Participates in the acquisition processes of energy efficient equipment and verifies their compliance with the requirements established by the European Eco-design regulations;</p> <p>m) Prepares energy efficiency reports requested by the Beneficiary. These reports may include: analysis of the evolution of energy consumption, evolution of specific consumption, the opportunity to implement energy efficiency measures/projects, acquisition of energy efficient equipment, etc. );</p> <p>n) Provides advice on how to apply the legislation and regulations in force regarding energy efficiency;</p> <p>o) Represents the Beneficiary's contact person in relation to MEEMA - Energy Efficiency on energy efficiency issues;</p> <p>p) Participates in trainings organized by MEEMA - Energy Efficiency and informs the Beneficiary's management in writing about the issues discussed within them.</p>		
<b>2. ANALYSIS of energy use and consumption</b>			
2.1.	<p><b>Energy Synoptic Scheme</b></p> <p>Document that presents a synoptic view of energy use by cost centers, production centers, consumption centers, production units.</p>	-	Execution
2.2.	<p><b>Assessment of past and present energy use and consumption</b></p> <p>Document that analyzes the evolution of energy efficiency and effectiveness, both in the current year and in the past, based on the provision by the Beneficiary, via E-mail or directly, of the corresponding statistical data requested by the Provider, for the period of the last 3 years.</p>	-	Execution
2.3.	<p><b>Significant Energy Use Areas</b></p> <p>Document developed in collaboration with the Beneficiary that identifies the facilities, equipment, systems, processes and personnel working for or on behalf of the organization that significantly affect energy use and consumption.</p>	-	Execution

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<b>3. DIAGNOSIS of energy use and consumption</b>		
3.1.	<b>Energy Performance Indicators</b> Document developed in collaboration with the Beneficiary that identifies and defines energy performance indicators appropriate for measuring, calculating and monitoring energy performance.	Execution
3.2.	<b>Energy Opportunities, Targets and Objectives</b> Document developed in collaboration with the Beneficiary through which opportunities, targets and objectives for improving energy performance are identified, prioritized and recorded.	Execution
3.3.	<b>Proposals for measures to increase energy efficiency</b> Document developed by identifying, in close collaboration with the Beneficiary, those optimal and realistic measures to improve energy efficiency and performance, a document that forms the basis of the own <b>Energy Efficiency Improvement Program</b> .	Execution
<b>4. Customer location visits (minimum)</b>		<b>4 / year</b> <b>Conf. Contract</b>
<b>5. ESCO</b> The provision of energy services and/or other energy efficiency improvement measures within the customer's facility or premises, with the acceptance of a degree of financial risk. Payment for the services provided is based, in whole or in part, on energy efficiency improvements and on the fulfilment of other performance criteria agreed upon by the parties.		<b>Conf. Contract</b>
<b>Price / location (euro / month excluding VAT)</b>		<b>600</b> <b>Conf. Contract</b>

## SC ENESCO INDUSTRIAL SRL

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